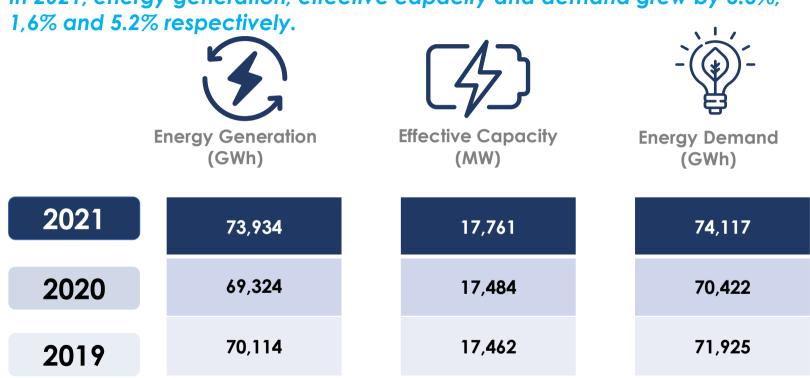
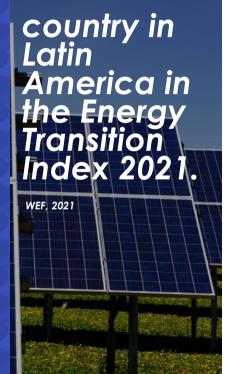


# ENERGY SECTOR IN COLOMBIA: KEY FACTS

In 2021, energy generation, effective capacity and demand grew by 6.6%,

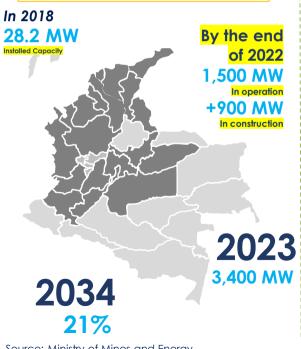






Increase in almost 50 times the installed capacity of 2018 (28.2 MW) to achieve 1,500 MW in 2022.

# **Renewables Sources Participation**



**Carbon neutrality** in Energy Sector

Reach net-zero

Reduce CO2 Emissions (Mton\*) by 2030\*

Climate Goals to reduce green house gas emissions by 2030 in:







Source: Ministry of Mines and Energy





# **BALANCE TO 2022**

In operation



+20 Solar farms (1 in 2018)



2 Wind farms (1 in 2018)



1 BESS Project awarded in Public auction



Hydrogen and offshore wind roadmaps

# PROJECTED AT THE END OF 2022

In construction



8 Solar farms



14 Wind farms 504MW awarded in renewable auctions



The biggest projects of the country

Beta: 280 MW

Alpha: 212 MW













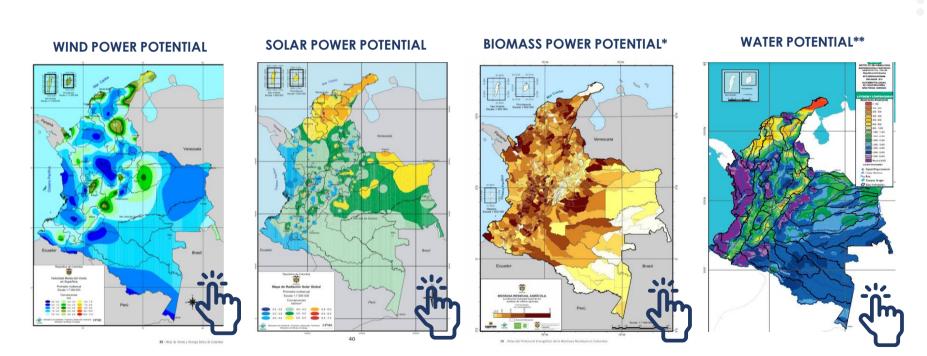
More than 740,000 watersheds and a multiannual flow of 52 m3/s. The installed capacity potential is 65 GW.

More than 50 GW of potential installed capacity in the country. In La Guajira, we have a wind speed of 9 m/s, double than the world average.

Colombia surpasses the world average solar radiation in 60%, reaching 4.5 kWh/m2.

The country has a potential of more than 500,000 TJ of biomass per year, which corresponds to 46% of the national energy demand.

# HIGH POTENTIAL TO DEVELOP RENEWABLE ENERGY **PROJECTS**



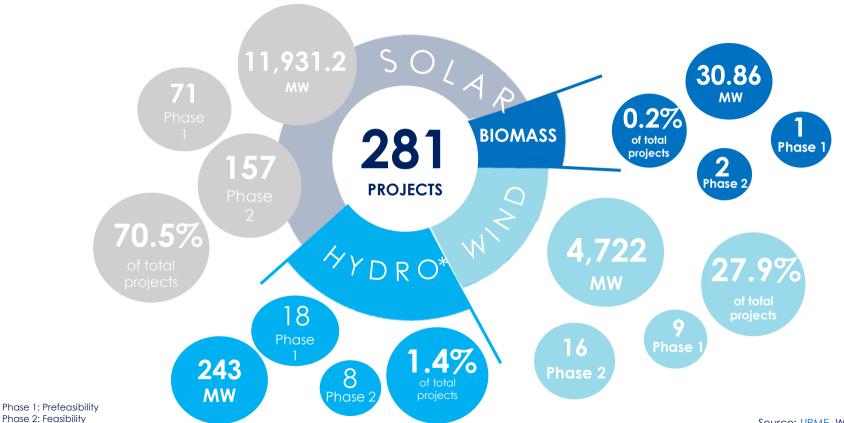
Source: UPME National Mining and Energy Planning Unit

<sup>\*</sup>The map shows the municipal location of agricultural waste. Colombia also has biomass potential in the livestock and urban organic solid waste sectors.

<sup>\*\*</sup> National Water Study - IDEAM- Annual map of annual runoff for a typical wet year, year 2018.

Phase 3: Detail Engineering

# COLOMBIA HAS A DYNAMIC MARKET OF RENEWABLE ENERGY GENERATION PROJECTS



Source: <u>UPME</u>. Week 5, 2022 \*SHP's: Small Hydropower Plant < 20MW

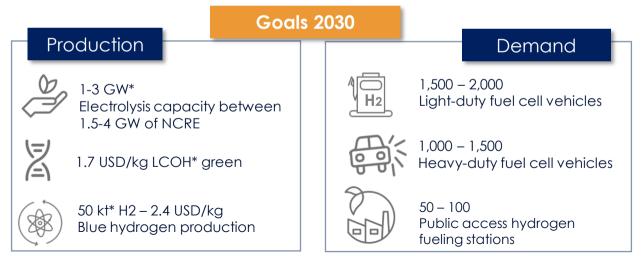




# USD 5.5 BILLION OF INVESTMENT IN H2 PRODUCTION AND DEMAND PROJECTS BY 2030

# **POTENTIAL**

- 1. Exceptional renewable resources.
- 2. Colombia has extensive natural gas and coal reserves.
- 3. Privileged geographical location to export.
- 4. A 30-years roadmap.



# **30-YEARS ROADMAP**



With the support of the Interamerican Development Bank – IDB and the UK Government the <u>Colombia's hydrogen</u> roadmap, was launched on September 30th, 2021

# GREEN HYDROGEN PILOTS PROJECTS DEVELOPMENT

In 2022

Started operations:

First hydrogen pilot projects in the country

**Ecopetrol** installed a 50-kW proton exchange membrane (PEM) electrolyser and 270 solar panels at its refinery to turn industrial waters from the facility into high-purity green hydrogen.



Production: 20 kg/day in the next 3 months
Location: Cartagena

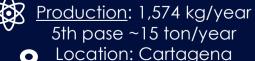


USD 140 Million each year in production of green, blue and white hydrogen.

**Promigas,** will use its electrolyser, a 137-kW solar farm and water from the Cartagena aqueduct network to produce green hydrogen to inject it into the natural gas grid for blending purposes.













We are boosting integration of new cenergy technological

With the support of the World Bank, the British Government and Renewables Consulting Group, the final report of the Offshore Wind Roadmap for Colombia was launched on April 5th.





Potential: 50 GW

(2.8 times the current capacity)



Areas: 13 in the Northern coast (Atlantico, Magdalena and La Guajira).



<u>Fixed Technology: 6,800 km2</u> <u>Floating Technology: 5,400 km2</u>



Wind speeds: Greater than 10 m/s in some areas.



Water depths: below 70 m along most of the coastline.



Expected Investments by 2050: USD 27 Billion.

"Low" Scenario: Colombia could have 200 MW of offshore wind power by 2030; 500 MW by 2040; and **1.5 GW by 2050**.

<u>"High" Scenario</u>: Colombia could have 1 GW of offshore wind power by 2030, 3 GW by 2040 and 9 GW by 2050, but a significant procurement program and coordinated transmission development is required.





# OFFSHORE WIND PROJECTS DEVELOPMENT

**Enerxía** and **BlueFloat Energy** are advancing in the development of Vientos Alisios Project. The project has: i) approved prefeasibility before DIMAR for the maritime concession; and ii) approved connection to the Bolívar 500kw substation.

Capacity: 200 MW



**Location**: Barranquilla



Barranquilla, Colombia: MOU with Copenhagen Infrastructure Partners' (CIP) New Market Fund I K/S, to develop the megaproject.



Capacity: 350 MW



Location: Barranquilla

Atlantic Energy Group is currently development in a prefeasibility phase three offshore wind projects that will be located at both sides and in the Magdalena River mouth and will aim at using the generated energy to produce green hydrogen and export it.



Added Capacity 1.1 GW



**Location**: Barranquilla and Sitionuevo



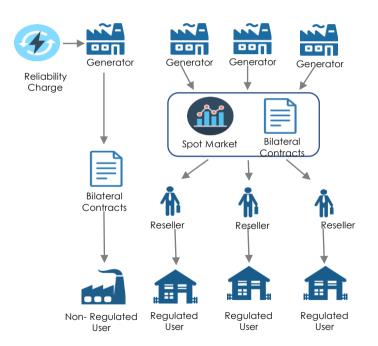


# The country has a well-established institutional framework

- Colombia has robust allocation and control mechanisms, where the government is a promoter and not an intervenor.
- These mechanisms ensure investment security, establish clear rules for all players and reduce uncertainty.



Graphical source: ENEL



# Wholesale Energy Market (WEM) Transactions



# **Spot Market**

- Generation companies declare availability of energy and bid prices at daily auctions
- XM dispatches supply orders to plants with an effective capacity >20 MW



## **Bilateral Contracts**

- Used in the financial market.
- Commitments acquired by generation companies and resellers to buy and sell electricity at prices, amounts and contractual conditions freely arranged between the parties

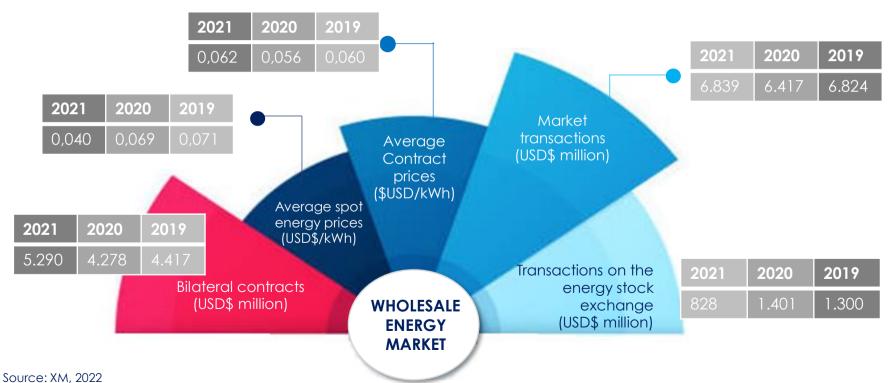


# **Reliability Charge (OEF)**

- Mechanism for securing generation capacity
- Pays a stable amount to the generation company
- Commitment to generate power in times of scarcity

Fuente: FY

# 2021, YEAR OF HIGHEST TRANSACTION VOLUMES IN THE WHOLESALE ENERGY MARKET



<sup>\*</sup>Average Exchange Rate 2021: 3.743,09 COP/USD. 2020: 3.693,36 COP/USD. 2019: 3.282,59 COP/USD







# An attractive framework for energy investments

# - Deductiom from income tax 50% of investment, up to 15 years from the year following the one in which investment came into operation.

- VAT exclusion on imports, national acquisition, of equipment, elements, machinery, and of national / imported services.
- Exemption of import duties for machinery, equipment, materials, supplies, without national production.
- Accelerated depreciation up to 33.33% as global annual rate for machinery, equipment, civil works for pre-investment, investment and operation, acquired and / or built.

# Incentivos GEE /CCUS

- Income Discount up to 25% of investment, without prejudice to 50% special deduction. Only investments to reduce consumption / energy efficiency that correspond to environmental goals.
- VAT Exclusion GEE\* and CCUS\*\*
  Only GEE investments that
  correspond to environmental goals
  for equipment, elements, national
  or imported for construction,
  installation, assembly, operation,
  control and monitoring systems, to
  comply with provisions, regulations,
  and environmental standards.

# Alternative incentive / RPO\*\*\*

- Exempt Income from sales of energy generated with renewables for 15 years from 2017.
- Starting in 2023, wholesalers will guarantee that at least 10% of annual purchases to serve end users come from renewables, through long-term contracts within the framework of market mechanisms, with supply periods equal to or greater than 10 years.

# The country has designed a modern renewable energy auction program.



The objective is to maximize the benefit to consumers through efficient Iona-term pricing.



The auction is aimed at energy generation projects with non-conventional sources. The auction seeks to diversify the energy matrix, improve energy security and reduce dependence on oil price volatility.



The type of auction is two-sided, with voluntary participation of buyers and sellers.



The auction is open to any trading agent in the Wholesale Energy Market, regardless of whether it participates in the regulated market, the nonregulated market or both.



The result of the auction is a financial contract, of the "payment according to contract" type, with an hourly price equal to the sale price; with a duration of 15 years.

# Colombia plans a new renewable energy auction in 2022



It would be carried out in the first half of 2022.



Wind projects that have investment plans and were left pending from the last auction. Off-shore wind projects could participate.



Commercial operation would begin between 2024 and 2025.



The Ministry evaluates applying the complementary mechanism at the same time as the voluntary mechanism





53% of the national territory, by municipality, are non-interconnected zones (ZNI).

Non-interconnected zones (ZNI) are municipalities, localities, townships and hamlets not connected to the National Interconnected System\*. They represent:

# 1'141,748 km2

**Total Colombian territory** 

**18** Departments

**5** Capitals

**224,294** Total users **1,924** Localities

Operating capacity of **241 MW**,

of which **9.67** MW from Non-Conventional Renewable Energy Sources



Sources: IPSE, 2020

<sup>\*</sup> Public electricity service providers located in the ZNI can develop, in an integrated manner, the activities of generation, distribution and commercialization.







# **SUCCESS STORIES - ENERGY**

A diversified resource base and a strategic location in the Americas











## **ITALY**

In Colombia, through Enel-Emgesa, it operates 14 hydroelectric, wind and solar plants, with an installed capacity of 3.3 GW.



# **CHINA**

Trina solar energy supports the transformation of the Colombia energy matrix with the investment in a solar energy park (Llanos 1) supported by the FDN.



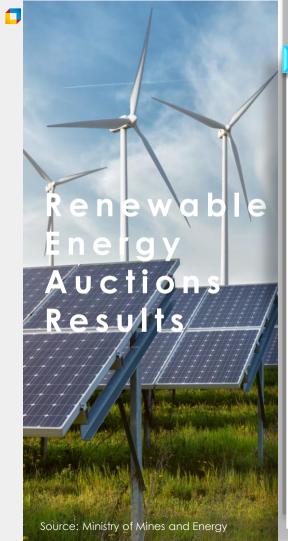
# UNITED STATES

The American company AES, will allocate close to 1 Billion USD towards tripling the company's current installed capacity of 1.041 MW in renewable energy.



# **SPAIN**

Enerfin is the wind power arm of Elecnor. In Colombia, it is developing around 500 MW of wind energy, which represents approximately USD 500 million.



### **2019 AUCTION**

st two-sided auction for renewable energies in the world

Long-term bilateral contracts with 40% lower prices

14

solar and wind projects

1,300

M۷

More than 6,000 jobs

USD \$ 2.25

Billion of investment

## **2021 AUCTION**

solar generation projects

Target demand: 5,520 MWh-day; Total awarded: 4,595.67 MWh-day

796.3

MW

of installed capacity

- **9** Power generation companies
- **44** Utilities (Power distribution)

4,800

USD \$875

Million of investment

obs



# LARGE SCALE ENERGY STORAGE

Seeks to mitigate restrictions in Transmission networks

Awarded: July 2<sup>nd</sup>, 2021 (Canadian Solar Energy)

Location: Atlantico (northern of Colombia)



